

Message Text

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PAGE 01 BANGKO 23075 121404Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----079732 131042Z /15
R 120742Z AUG 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 9235

UNCLAS BANGKOK 23075

EO 11652: NA
TAGS: BEXP, TH
SUBJ: ADS REQUEST FOR HAWAII EX-IM CO. INC., P.O. BOX
27103, HONO, HI 96827

REF : COMMERCE CD-144, 06/23/78

THE EMBASSY HAS CONTACTED FIFTEEN LOCAL FIRMS AND PREPARED
A PRESS RELEASE FOR THE SUBJECT ADS REQUEST. AS A RESULT,
THE FOLLOWING FIRMS HAVE EXPRESSED INTEREST IN REPRESENTING HAWAII
EX-IM:

1. CHAITIPONG IMPORT-EXPORT LTD. PART.
- 54 ANUWONG ROAD
- BANGKOK 1, THAILAND
- CONTACT: MR. PECHAI CHAITIPONG, MANAGER
- PHONE: 2236858

COMMENT: THIS FIRM IS PRIVATELY OWNED AND MANAGED BY
MR. PECHAI CHAITIPONG WHO HAS HAD EXPERIENCES IN THE
WHOLESALE TRADE OF REFINED SUGAR. HE IS VERY INTERESTED
IN CORROSION PREVENTATIVES, LUBRICATING OILS AND OTHER
SPECIALIZED PETROLEUM PRODUCTS OFFERED BY HAWAII EX-IM.
HE SAID HE WOULD WRITE TO HAWAII EX-IM TO OBTAIN SAMPLES
AND EXPORT PRICES.

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2. SANTAWAN CO. LTD.
- 495/1 CHAROEN NAKHON ROAD
- BANGKOK 6, THAILAND
- CONTACT: MR. LIM WANARAMONPAN
- PHONE: 4663920

COMMENT: SANTAWAN WAS ESTABLISHED IN 1972 TO IMPORT

LUBRICATING OILS FROM JAPAN FOR LOCAL DISTRIBUTION. DUE TO UNCONSTANT SUPPLY, SANTAWAN HAS RECENTLY CEASED TO ORDER LUBRICATING OILS FROM JAPAN AND IS LOOKING FOR OTHER SOURCES. MR. LIM SAID HE WOULD BE PLEASED TO EXAMINE THE PRODUCTS AND THE PRICES BEFORE DECIDING REPRESENTING HAWAII EX-IM.

3. RAJA MARKETING CO. LTD.

- 1032/2 SOI RUAM SIRIMITR
- PHAHOLYOTHIN ROAD
- BANGKOK 9, THAILAND
- CONTACT: MR. RITTHIRONG CHANTHONG
- PHONE: 2792698 CABLE ADDRESS: RAFICO

COMMENT: THIS FIRM WAS ESTABLISHED IN 1975 TO IMPORT AUTOMOTIVE ACCESSORIES FOR WHOLESALE DISTRIBUTION. MR. RITTHIRONG INFORMED THE EMBASSY THAT HIS COMPANY WAS INTERESTED IN THE PRODUCTS OFFERED BY HAWAII EX-IM ESPECIALLY THE CORROSIVE COATINGS. HE SAID HE WISHED TO RECEIVE SAMPLES AND EXPORT PRICES FROM HAWAII EX-IM.

4. BANGKOK SELECT PRODUCTS LTD. PART.

- 363/17 SOI KAO SARN
- TECHAVANICH ROAD
- BANGKOK 3, THAILAND
- CONTACT: MR. THANONGSAK SURAKUP, MANAGER

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COMMENT: THIS FIRM IS PRESENTLY IMPORTING LUBRICATING OILS FROM CANADA ON NON-EXCLUSIVE BASIS. MR. THANONGSAK TOLD THE EMBASSY THAT HE WOULD LIKE TO OBTAIN FROM HAWAII EX-IM SAMPLES OF THE PRODUCTS, EXPORT PRICES AND INFORMATION ON AGENCY ARRANGEMENTS. ABRAMOWITZ

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Message Attributes

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SAS ID: 1754170
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